## Sports & Water Complex Feasibility Study











#### Agenda

- How We Arrived Here
- Project Process
- Recommendation
- Community Engagement
- Tourism Data
- Funding
- Questions

#### Planning for the Future See You In Terre Haute Community Plan

- Regional approach to identifying tourism as a key pillar in regional planning efforts (2016)
- Terre Haute and Vigo County conducted a See You In Terre Haute Community Plan that helped define key initiatives that the community saw as important to the community's talent attraction and retention efforts.
- The Wabash River Regional Development Authority identified a sports and water complex as priority items for the states READI initiative.





Regional Development Authority

#### **Project Team**













# Project Process







# Recommendation & Priority Based On:

#### Capital Improvement Board Purpose

- The CIB was created to be a standing group of leaders who strategically choose projects to advance the economic vitality of the community.
- The CIB's primary guiding principle is to invest in projects and opportunities that will create economic tourism, a more robust quality of life, and advance West Central Indiana.

#### **Project Guiding Principles**



# Regional Draw / Economic Impact

 Regional draw with economic development initiatives and increase the economic impact from creating destination facilities that improve the region's economic vitality.

#### 2 Revenue Generation

• Partnerships and revenue generation to create a sustainable destination facility.

#### Local Need

 Local needs are to be determined and incorporated into the project to maximize the use and value of the facility to the region.

# Priority Recommendations

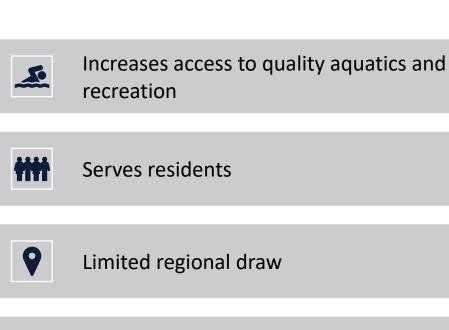




#### Aquatic Center - #1 Priority

Local Government - Invest in improved access to recreational aquatics at a reasonable cost.

Research and seek to secure a future public private partnership of an indoor aquatic center at or near the site selected for a community recreation fieldhouse and sport complex.













#### Community Recreation Fieldhouse - #2 Priority

CIB – Secure partnerships and invest in developing a community recreation fieldhouse that is multi-functional and provides increase multigenerational recreation.



Increases access to quality indoor recreation spaces



Serves both residents and regional visitors



Larger tournament regional draw



In line with the CIB mission and achieving guiding principles



Significant number of overnight accommodations



Significant economic impact and direct spending



Supports local fitness and sport leagues for regular use along with youth play features



Partnerships will help enhance operations for residents





#### Outdoor Sports Complex - #3 Priority

CIB – Secure partnerships and invest in developing an outdoor sports complex that is multi-functional and provides increase local recreation opportunities.



Increases access to quality synthetic outdoor athletic fields



Serves both residents and regional visitors



Larger tournament regional draw



In line with the CIB mission and achieving guiding principles



Significant number of overnight accommodations



Significant economic impact and direct spending



Serves local sports needs through unique "Big League" experiences



Partnerships will help enhance operations for residents



Incorporating local amenities creating a destination park





# Community Engagement Summary



#### Over 1,600 Participants

# Stakeholder Focus Groups / Interviews

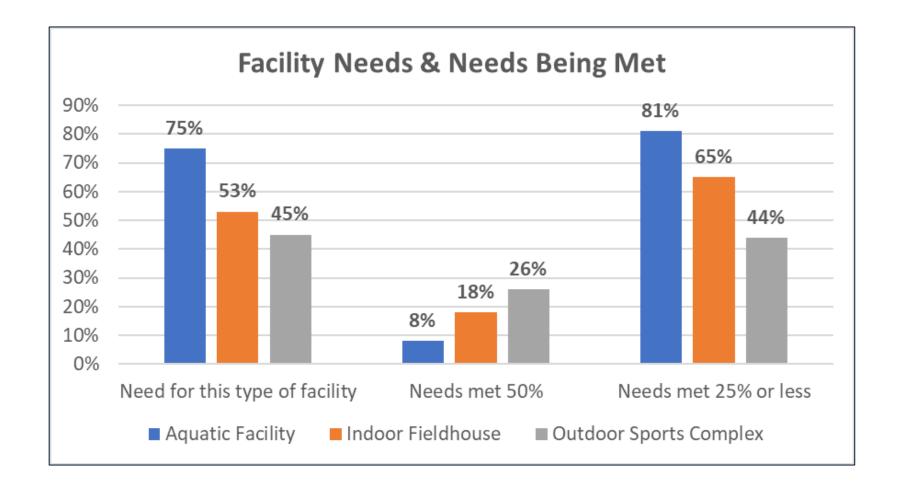
- 24 Organizations
- 33 Participants



 1,598 Total Responses

# Facility Needs Combined

Aquatic Center identified as top need

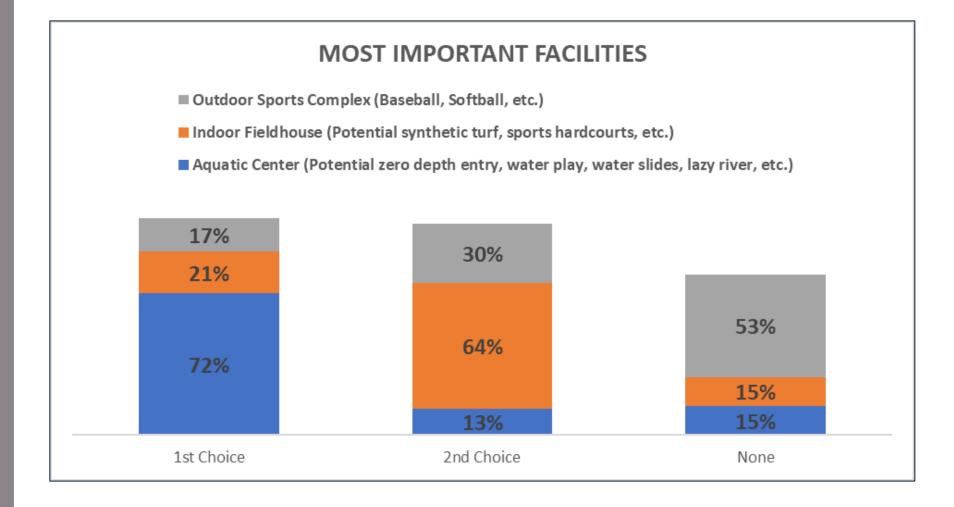






#### Most Important

Aquatic Center tops the list of most important facility

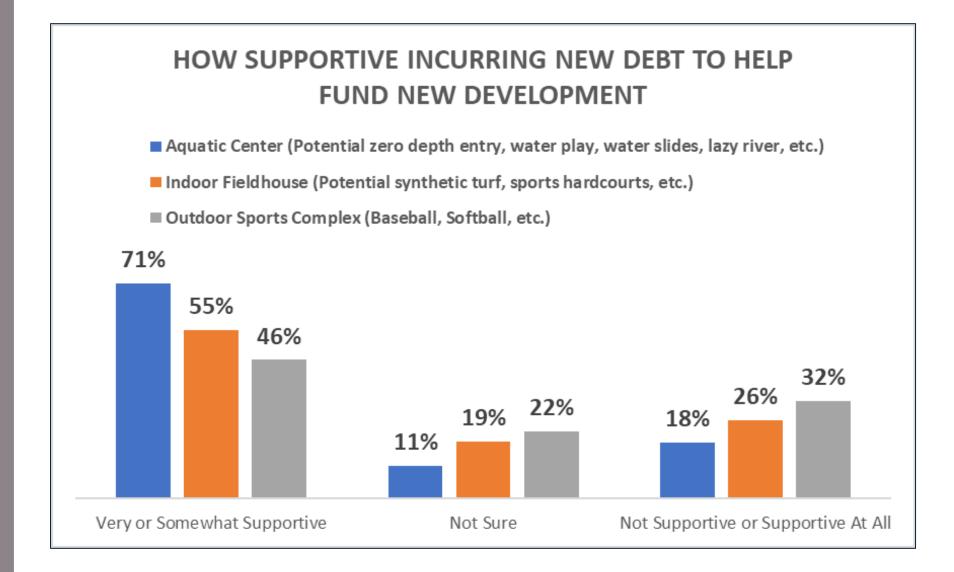






#### Incurring New Debt

Aquatic Center consistently at the top of the list

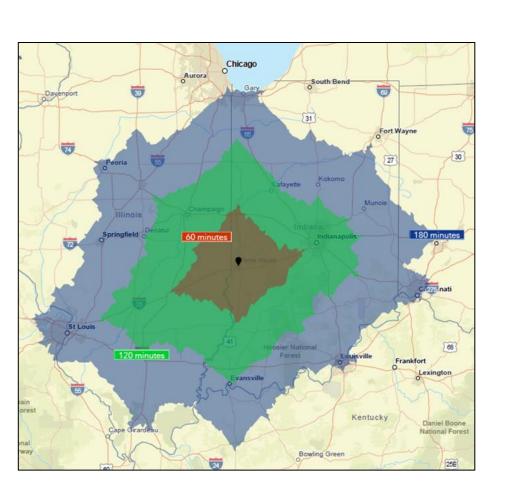






#### Market Competition - Summary





#### **Market Competition - Similar Providers** (Facilities within two hours) **Aquatics Center Indoor Fieldhouse Outdoor Sports Complex** Combination indoor/outdoor Combination Lazy River (9 of 13) (zero of 8) natural/synthetic (1 of 9) Hardcourt & indoor turf Water Slides (13 of 13) Championship field (2 of 9) (1 of 8)Multipurpose rectangular Wave Pool (2 of 13) Hardcourts only (4 of 8) fields (3 of 9) Rental Cabanas (3 of 13) Indoor turf only (3 of 8) Ball diamonds (7 of 9) Natural turf fields (8 of 9)

### Aquatic Center Priority Matrix

#### **Vigo County Capital Improvement Board Feasibility Study**

#### **Aquatics Center Amenities Matrix**

		Age Segments Served									Guiding Principles		Costs		Partnership / Sponsorship			
Citizen			YOUTH			ADULT			SENIOR					5 · 1: /				
Survey Ranking		2-5 years	6-8 years		13-15 years								Regional Draw	•	Local Needs	Cost to Develop	Cost to Operate	Partnership / Sponsorship Potential
Aquat	ics Amenities																	
1	Lazy river	•	•	•	•	•	•	•	•	•	•	•	High	High	High	High	High	High
2	Active water features (climbing wall, obstacle course, lily pad walk, zip line, etc.)		•	•	•	•	•						High	High	High	High	High	High
3	Water slides		•	•	•	•	•	•					High	High	High	High	High	High
4	Toddler features (slide, sprays, play structures, etc.)	•	•				•	•	•	•			High	High	High	High	High	High
5	Zero-depth/beach entry	•	•	•	•	•	•	•	•	•	•	•	High	High	High	High	High	Low
6	Open recreational swimming area				•	•	•	•	•	•	•	•	Medium	Low	High	High	High	Low
7	Splashpad/spray ground	•	•	•	•			•	•				Medium	Low	High	Medium	Low	Medium
8	Wave pool/surf simulation	•	•	•	•	•	•	•	•	•	•	•	High	High	Medium	High	High	High
9	Pool houses/bathhouse (admissions, restrooms, etc.)	•	•	•	•	•	•	•	•	•	•	•	Low	Low	Medium	Medium	Medium	Low
10	Deck space for lounge seating/observation	•	•	•	•	•	•	•	•	•	•	•	Low	Low	Medium	Medium	Low	Low
11	Concessions and concession area	•	•	•	•	•	•	•	•	•	•	•	Low	Medium	Medium	Medium	Medium	Medium
12	Deep water (5+ feet)			•	•	•	•	•	•	•	•	•	Low	Low	Medium	High	Medium	Low
13	Rentable areas (cabana, rentable party space)	•	•	•	•	•	•	•	•	•	•	•	Medium	Medium	Low	Low	Low	Medium
14	Inclusive features and amenities (for all abilities)	•	•	•	•	•	•	•	•	•	•	•	Medium	Low	Low	Medium	Low	Medium
15	Shade areas	•	•	•	•	•	•	•	•	•	•	•	Low	Low	Low	Low	Low	Low
16	Shallow water (2-4 feet)	•	•				•	•					Low	Low	Low	Medium	Low	Low
17	Deck chairs	•	•	•	•	•	•	•	•	•	•	•	Low	Low	Low	Low	Low	Low
18	Lap lanes				•	•	•	•	•	•	•	•	Low	Low	Low	Low	Low	Low
19	Water sports (basketball, volleyball, log roll, etc.)		•	•	•	•	•						Low	Low	Low	Low	Low	Low
20	Diving boards			•	•	•	•	•	•	•	•	•	Low	Low	Low	High	Medium	Low





### Community Recreation Fieldhouse Priority Matrix

#### **Vigo County Capital Improvement Board Feasibility Study**

#### **Community Recreation Fieldhouse Amenities Matrix**

		Age Segments Served									Guiding Principles			Costs		Sponsorship		
Citizen Survey	Amenity	YOUTH				ADULT				SENIOR							Partnership /	
Ranking	Amemy												Regional Draw	Revenue Potential	Local Needs	Cost to Develop	Cost to Operate	Sponsorship
		2-5	6-8	_	13-15			_									Сропано	Potential
Indoo	r Fieldhouse Amenities	years	years	years	years	years	years	years	years	years	years	years						
muou																		
1	Multi-purpose courts for basketball, volleyball, pickleball, etc.	•	•	•	•	•	•	•	•	•	•	•	High	High	High	High	High	High
2	Indoor playground	•	•	•			•	•	•	•			Low	Low	High	Medium	Low	Medium
3	Indoor running/walking track	•	•	•	•	•	•	•	•	•	•	•	Low	Medium	High	Low	Low	Medium
4	Multi-purpose synthetic turf fields for baseball, softball, soccer, lacrosse, etc.	•	•	•	•	•	•	•	•	•			High	High	Medium	High	High	High
5	Aerobics/Fitness/Gymnastics space						•	•	•	•	•	•	Low	Medium	Medium	Medium	Medium	Medium
6	Climbing wall (bouldering, top rope)		•	•	•	•	•	•	•				Low	Low	Medium	Medium	Low	Low
7	Weight room/cardiovascular equipment area					•	•	•	•	•	•	•	Low	Medium	Medium	High	Medium	Medium
8	Indoor obstacle/ropes course		•	•	•	•	•	•	•				Medium	Medium	Medium	Medium	Low	Low
9	Concession and concession area	•	•	•	•	•	•	•	•	•	•	•	Low	Medium	Low	Medium	Medium	Medium
10	Multi-purpose space for classes/meetings/parties	•	•	•	•	•	•	•	•	•	•	•	Low	Medium	Low	Medium	Low	Medium
11	Banquet/Special event space	•	•	•	•	•	•	•	•	•	•	•	Low	Medium	Low	Medium	Medium	Medium





# Outdoor Sports Complex Priority Matrix

#### **Vigo County Capital Improvement Board Feasibility Study Outdoor Sports Complex Amenities Matrix** Partnership , **Age Segments Served Guiding Principles** Costs Sponsorship Citizen YOUTH **ADULT SENIOR Amenity** Survey Partnership . Regional Cost to Cost to Revenue Ranking Local Needs Sponsorship **Potential** Develop Operate Draw 9-12 13-15 16-18 19-30 31-45 46-60 61-70 71-75 77 Potential years **Aquatics Amenities** Medium Medium Playground • • • • Low Low High Low Covered spectator seating High Medium • Low Low Low Medium Lighted fields/courts • • • Medium Low High Medium Medium Low Special event / vendor market Medium • Low Low Medium Low Low Medium Medium Medium Medium Medium Medium **Batting cages** Concession and concession area Medium Medium Medium Medium Low Medium Outdoor tennis/pickleball courts Medium Medium Medium Medium Medium Multipurpose natural turf rectangular High High Medium Medium Medium Medium • • fields for soccer, lacrosse, etc. Multipurpose synthetic turf rectangular • • High High Medium Medium Medium High fields for soccer, lacrosse, etc. Medium Championship field for each sport • High High High High High High High Natural turf baseball diamonds • • High High High Low High Synthetic turf baseball diamonds • • High High Medium High High Natural turf softball diamonds High High High High High Medium Synthetic turf softball diamonds High High High High • • • High Low Practice/warm-up areas with Medium Medium • Low Low Low Low backstops/goals **Cricket Pitch** • Low Low Medium Low • Low Low







Tourism Industry Impacts										
<b>Economic Impacts</b>	Aquatic Tourism	Sports Tourism*								
Direct Spending	N/A	\$39.7B								
Total Economic Impact	N/A	\$91.8B								
Total Jobs Created	N/A	635,000								
Total Tax Revenue	N/A	\$12.9B								

<sup>\*</sup> Source: State of the Industry Report for the \$91.8 Billion Sports Tourism Industry, May 4, 2022, Jackie Reau





#### **Quality-of-Life Facilities Estimated Impact**

<b>OPERAT</b>	<b>IOI</b>	ΙΔΙ	IMP	2T7
UPLNAI	IUI	NALI	IIVIT <i>i</i>	<b>4613</b>

Impacting Factors	Aquatics Center	Indoor Fieldhouse	Outdoor Sports Complex	Total Impact
Operational Revenue	\$304,761	\$4,359,973	\$2,880,564	\$7,545,298
Operational Expenditures	\$343,248	\$2,798,911	\$2,582,293	\$5,724,451
Net Operational Income	-\$38,486	\$1,561,062	\$298,272	\$1,820,847
Cost Recovery	89%	156%	112%	119%
Hotel Room Nights	0	9,668	14,498	24,166
Visitor Direct Spending - Low	\$ 128,409	\$ 7,238,041	\$ 8,444,436	\$ 15,810,886
Visitor Direct Spending - High	\$ 160,512	\$ 8,589,067	\$ 10,020,643	\$ 18,770,222

#### **DEVELOPMENT IMPACTS**

Impacting Factors	Aquatics Center	Indoor Fieldhouse	Outdoor Sports Complex	Total Impact	
Jobs	65	661	777	1503	
Development Costs (low)	\$6,927,400	\$70,965,000	\$71,962,500	\$149,854,900	
Economic Impact (value-added)	\$5,559,239	\$56,949,413	\$57,749,906	\$120,258,557	





Vigo County Potential Funding Sources											
External Funding Sources	Capital Funding Sources	User Fees	Grants	Taxes	Franchise/Licenses						
Corporate Sponsorship	Build Operate Transfer	Admissions / Ticket Sales	Land & Water Conservation Fund	Property Tax	Concession Management						
Partnerships	Impact Fees	Reservations	Recreational Trail Program	Inn Keepers (Hotel) Tax	Interlocal Agreements						
Foundations/Gifts		Fees & Charges	READI Grant	Special Improvement District/ Benefit District	Private Concessionaires						
Private Donations		Equipment Rental	American Rescue Plan Act	Food & Beverage Tax	Pouring Rights						
Volunteerism			Lilly Foundation Grants	Gaming Tax Revenue	Naming Rights						
	•				Advertising Sales						



## Facility Designs & Estimated Costs





















































#### Investment

Hard Construction Cost......\$6,368,000

Soft Construction Cost ......\$924,000

#### **Total Project Cost Range**

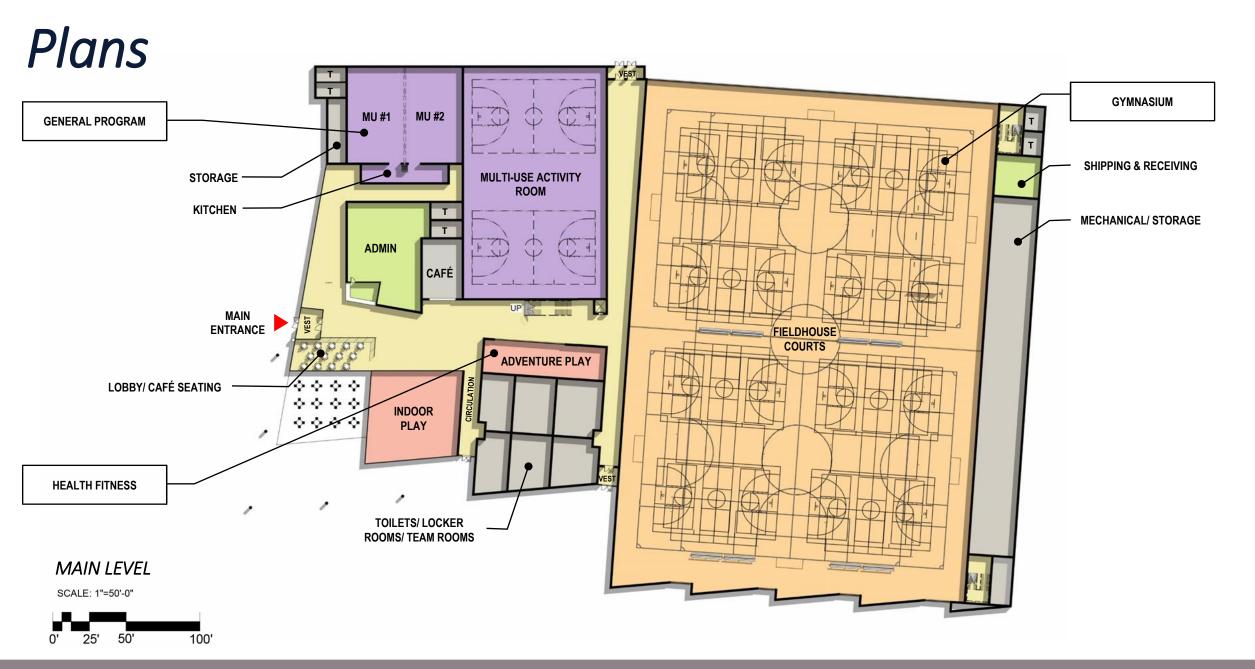
Low (-5%) Mid High (+5%) \$6,927,400.....\$7,292,000.....\$7,656,600





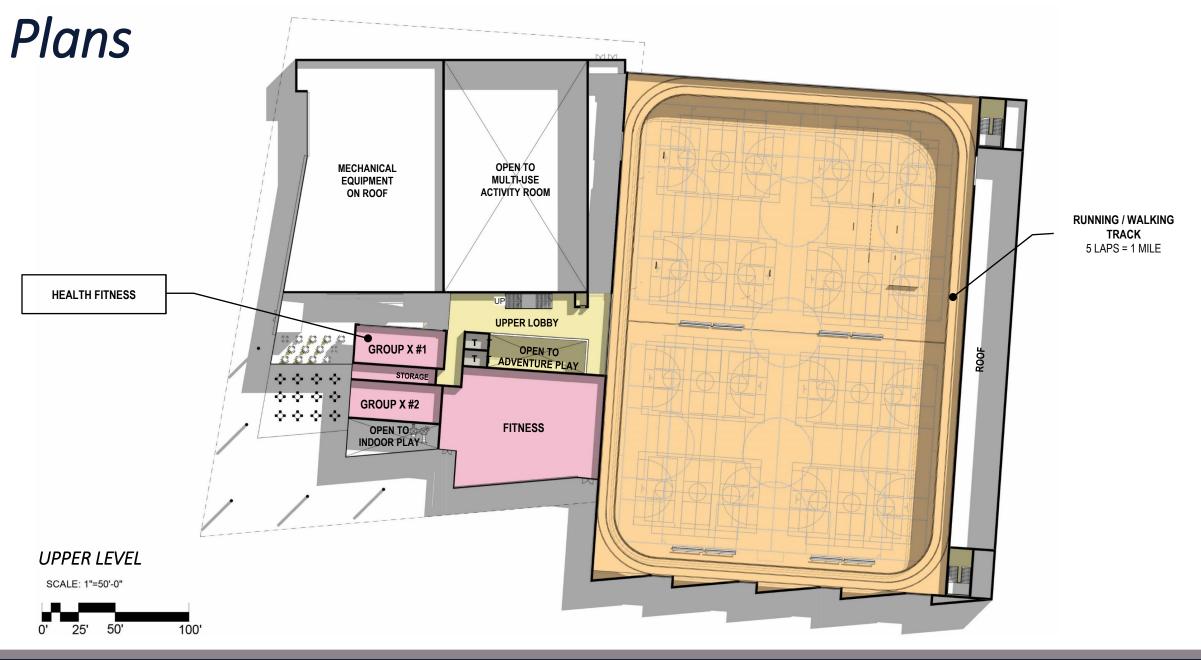


























































## Investment

Hard Construction Cost......\$66,015,000 Soft Construction Cost ......\$8,686,000

## Total Project Cost Range

Low (-5%) Mid High (+5%) \$70,965,000.....\$74,701,000.....\$78,436,000











NOTE Orientation of helds to ideal sun angles will be required after specific real estate for project is identified/secured.





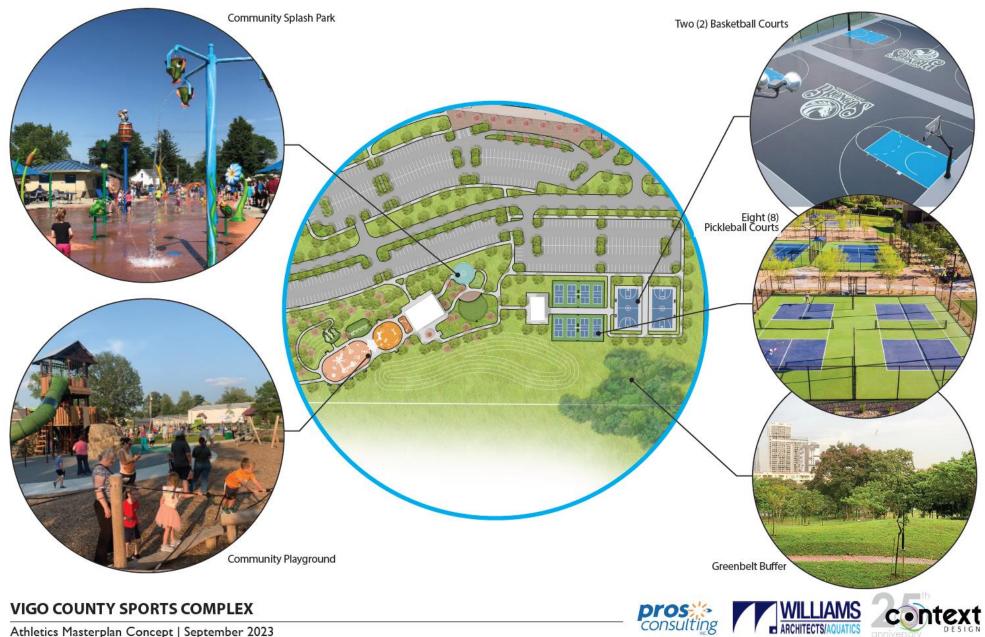












Athletics Masterplan Concept | September 2023



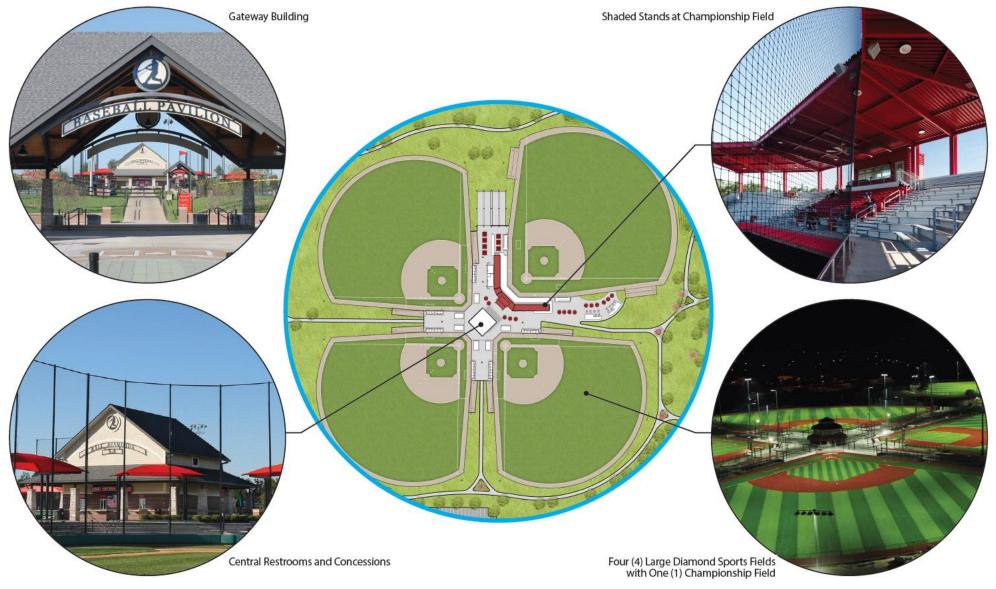












### **VIGO COUNTY SPORTS COMPLEX**

Athletics Masterplan Concept | September 2023



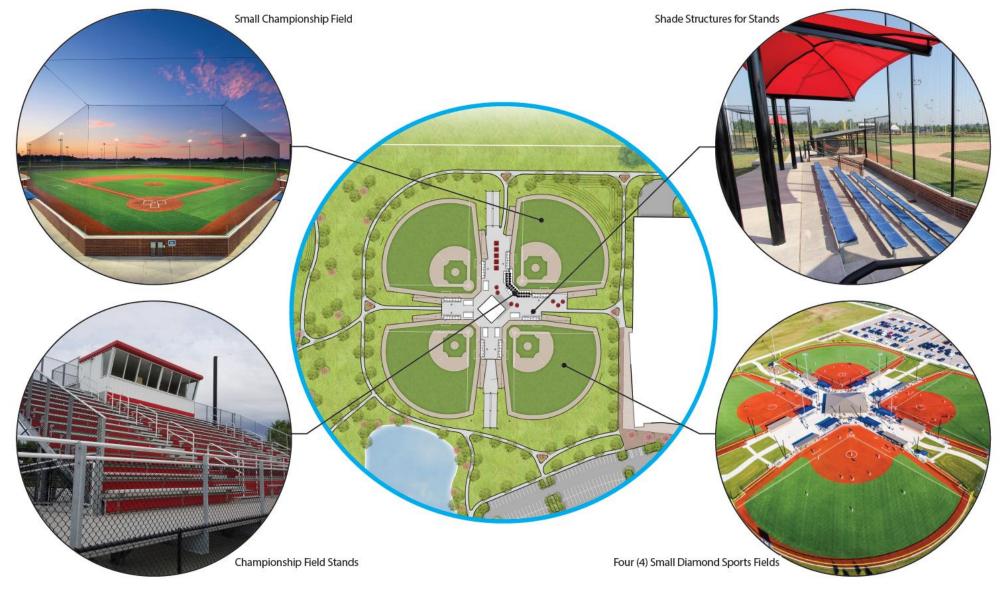












### **VIGO COUNTY SPORTS COMPLEX**

Athletics Masterplan Concept | September 2023





















































# Outdoor Sports Complex Investment

Hard Construction Costs	\$70,000,000
Soft Construction Costs	\$5,750,000

## **Total Project Cost Range**

Low (-5%)	Mid	High (+5%)	
\$71,962,500	75,750,000	\$79,537,500	







### Site / Location Analysis

Site / Location Analysis		Urban / Neighborhood Ir	Commercial / Retail Infill	Interstate Redevelopme	Greenfield / Brownfield Redevelopment
Criteria	Priority/Weight	Vicinity A	Vicinity B	Vicinity C	Vicinity D
Adequate Phase 1 real estate; 100+ initial developmentacres	5.00	7	5	7	10
Available Phase Future real estate; 50+ additional development acres	4.50	2	5	7	9
Viable existing and/or planned utility services to meet programmatic goals	3.50	8	9	8	7
Land control already secured	4.00	6	2	6	8
Limited environmental and/or zoning impacts	4.00	6	7	7	6
Ability to expand city services and/or territory limits	4.00	5	4	6	10
Consistent with Comprehensive Plan	4.00	5	5	9	8
Cost/availability of Acquisition	4.25	5	2	4	7
Available and/or planned thoroughfares to service facility	3.50	5	9	8	7
Ability to leverage new AV with adjoining hospitality/service/retail/etc	4.00	6	7	8	9
Highly compatible with existing adjoining land use	4.25	5	6	9	9
Weighted Totals		244.00	249.00	321.75	371.50

Irban / Neighborhood Infill

iterstate Redevelopment



## Conclusion - Phased Approach 2024 - 2029



Phase 1 – Deming Park Aquatics



Phase 2 – Community Recreation Fieldhouse



Phase 3 – Outdoor Sports Complex





Questions?

